

# BMA workshops

One of the major elements of BMA's corporate strategy is to maintain production in its own workshops, which the group runs in Germany, the Netherlands, and the USA.

The work in Braunschweig is focussed on machining and the construction of machinery as well as of vessels and process equipment up to a unit weight of 80 tons. The majority of orders comes from the sugar industry. The manufacturing programme in Noord-Scharwoude in the Netherlands primarily covers the machining of stainless-steel units. Both workshops are mainly used for the manufacturing of key elements for the BMA group's product line. The very close contact between design department and manufacturing shop allows for continuous further development of the BMA products and is one reason for their high quality standard.

The workshop in the USA has traditionally been a contract-production facility only. They are currently processing an order placed by BMA AG for an extraction plant to be installed in a US sugar factory. Some elements for this order will be supplied from Germany.

External customers are making increasing use of the production facilities in Germany and the Netherlands. Last year, the Braunschweig shop was expanded. Especially the contract machining of large components and the number of centrifugals manufactured under outside contracts was up compared to previous year's numbers.

The customers are from different sectors of industry and include machine and steel fabricators as well as automakers. Promising enquiries are also on hand for the production of ASME certified pressure vessels. For its facilities in Germany and the USA, BMA has obtained ASME certification.

Contract production will play an increasingly important role for the manufacturing shops in Germany and the Netherlands. The seasonal variations in the demand for the company's own products typically produce fluctuations in the capacity utilization rate, which can thus be compensated more easily.

*Bernd Stolte*



*... from the  
workshop*